

Terry Kokkinos



Managing Principal Lawyer

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Areas of expertise

- Mergers and Acquisitions
- Corporate Structures and Restructures
- Shareholders Agreements
- Commercial Contracts
- Asset Protection
- Trusts and Equity
- Director Duties
- Joint Ventures
- Succession Planning
- Shareholder and Partnership Disputes
- Property Leasing

Terry is an experienced commercial lawyer who applies a practical, down to earth and commercial approach to solving problems, managing complex transactions and securing effective outcomes for his clients.

Terry regularly advises on mergers and acquisitions, business structuring, trusts and commercial contracts with a particular expertise in the accounting profession, manufacturing and motor dealerships. He regularly acts for many well-known motor dealer groups in a variety of transactions.

"I strive to understand my clients' objectives and work with them to implement and manage changes in their business which are practical, reasonable and fair."

Significant matters

TriMas Corporation (a diversified global manufacturer of engineered and applied products) – advising on the Australian aspects of the spin-off of TriMas' Cequent businesses to the newly formed Horizon Global Corporation, an independent public company listed on the New York Stock Exchange.

Financial Services Firm – acting for the founders of a significant insurance broking business in the sale of their equity to Arthur J. Gallagher (an international insurance brokerage and risk management group).

Motor dealerships – the merger and acquisition of numerous motor dealership businesses across a variety of brands including BMW, Volkswagen, Hyundai, Mitsubishi, Nissan, Ford, Holden, Toyota, Subaru and Kia.

US private equity firm – assisting Reed Smith Lawyers (US) on the Australian components of global transactions for US private equity firm, Wind Point Partners.

Family businesses – implementing a comprehensive succession plan for a large privately owned family business in the transition of its business to the third generation.

Professional services firm – in the restructure of its state based subsidiaries into a national company.

Qualifications

- Bachelor of Laws, Monash University
- Bachelor of Economics (Accounting Major), Monash University

Memberships

- Member, Law Institute of Victoria